

# DAVID HAGMANN

LSK 5053 • Hong Kong, SAR • +852 9542-8602 • +1 (646) 912-8602  
[hagmann@ust.hk](mailto:hagmann@ust.hk) • [www.dhagmann.com](http://www.dhagmann.com)

## ACADEMIC POSITIONS

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DEPARTMENT OF MANAGEMENT, THE HONG KONG UNIVERSITY OF SCIENCE AND TECHNOLOGY

Assistant Professor

Hong Kong

July 2021 – current

HARVARD KENNEDY SCHOOL OF GOVERNMENT, HARVARD UNIVERSITY

Postdoctoral Fellow

Cambridge, MA

January 2019 – July 2021

THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA

Visiting Scholar, Operations, Information, and Decisions Department

Doc.Mobility Fellowship, Swiss National Science Foundation

Philadelphia, PA

July 2017 – June 2018

## EDUCATION

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CARNEGIE MELLON UNIVERSITY

Ph. D., Behavioral Decision Research, Department of Social and Decision Sciences

Dissertation committee: George Loewenstein (Chair), Alex Imas, and Russell Golman

Pittsburgh, PA

December 2018

M. S., Behavioral Decision Research, Department of Social and Decision Sciences

May 2015

FORDHAM UNIVERSITY

B. A., Mathematics and Economics, Minor in Psychology

Summa cum laude

New York, NY

January 2009 – December 2011

## PUBLICATIONS

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[\*] Denotes alphabetical ordering, as is customary in economics

1. Chin, Alycia, David Hagmann, and George Loewenstein. "[Fear and Promise of the Unknown: How Losses Discourage and Promote Exploration](#)." 2022. *Journal of Behavioral Decision Making*.
2. Ho, Emily, David Hagmann, and George Loewenstein. "[Measuring Information Preferences](#)." 2021. *Management Science* 67 (1): 126–145.
3. Hagmann, David, Emily Ho, and George Loewenstein. "[Nudging Out Support for a Carbon Tax](#)." 2019. *Nature Climate Change* 9 (1): 484–489.  
- Honorable Mention for the Behavioral Science and Policy Association, 2022 Best Paper Award
4. Loewenstein, George, David Hagmann, Janet Schwartz, Keith Ericson, Judd B. Kessler, Saurabh Bhargava, Jennifer Blumenthal-Barby, Thomas D'Aunno, Ben Handel, Jonathan Kolstad, David Nussbaum, Victoria Shaffer, Jonathan Skinner, Peter Ubel, & Brian J. Zikmund-Fisher. "[A Behavioral Blueprint For Improving Health Care Policy](#)." 2017. *Behavioral Science & Policy* 3 (1): 53–66.
5. [\*] Golman, Russell, David Hagmann, and George Loewenstein. 2017. "[Information Avoidance](#)." *Journal of Economic Literature* 55 (1): 96–135.
6. [\*] Golman, Russell, David Hagmann, and John H. Miller. 2015. "[Polya's Bees: A Model of Decentralized Decision-Making](#)." *Science Advances* 1 (8): e1500253.
7. Loewenstein, George, Cindy Bryce, David Hagmann, and Sachin Rajpal. 2015. "[Warning: You Are About to Be Nudged](#)." *Behavioral Science & Policy* 1 (1): 35–42.
8. Hagmann, David, and Troy Tassier. 2014. "[Endogenous Movement and Equilibrium Selection in Spatial Coordination Games](#)." *Computational Economics* 44 (3): 379–95.

## INVITED PRESENTATIONS

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**2022:** HKUST BizTalks; Harvard Kennedy School of Government

**2021:** Harvard Law School, HKUST BizTalks

**2020:** The Hong Kong University of Science and Technology; Bocconi University

**2019:** University of Montreal, Department of Political Science; University of Montreal, Department of Chemical Engineering

**2018:** London School of Economics; Kennedy School of Government; Indiana University Bloomington

**2017:** University of Nottingham; University of West Bohemia, Department of Sociology; University of Economics Prague; Tilburg University, Experimental Economics Seminar; Maastricht University, Department of Finance; West Virginia University, Department of Psychiatry, Grand Rounds Seminar

**2016:** Center for Advanced Hindsight, Duke University

## CONFERENCE PRESENTATIONS

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**2022:** Hong Kong JDM Day

**2021:** New England Managerial Decision Making Symposium, Hong Kong JDM Day

**2020:** Symposium on Markets and Sustainability (Groningen), Cognitive Economics Society (virtual), International Association for Conflict Management (virtual), Society for Judgment and Decision Making

**2019:** Cognitive Economics Society (keynote), Workshop on Beliefs about Society and Politics, American Economic Association (ASSA)

**2018:** Society for Judgment and Decision Making, Behavioral Science and Policy Association; PolText, Hungarian Academy of Sciences; Potential Innovators in Healthcare, Indiana University Kelley School of Business; International PhD Conference in Economics, Leicester University; Center for Experimental Social Science, New York University

**2017:** Society for Judgment and Decision Making; Economic Science Association; Penn Center for Health Incentives and Behavioral Economics; Stanford Institute for Theoretical Economics (SITE), Experimental Economics Session; Opinion Dynamics and Collective Decisions; Early Career Behavioral Economics Conference; Thurgau Experimental Economics Meeting

**2016:** Society for Judgment and Decision Making; Penn Center for Health Incentives and Behavioral Economics; Foundations of Utility and Risk; Exploring Ignorance Symposium; Whitebox Advisors Graduate Student Conference, Yale University; Network for Integrated Behavioural Science

**2015:** International PhD Conference in Economics, Leicester University; Society for Judgment and Decision Making; Economic Science Association; Penn Center for Health Incentives and Behavioral Economics; Subjective Probability, Utility, and Decision Making (SPUDM)

**2014:** Society for Judgment and Decision Making; Penn Center for Health Incentives and Behavioral Economics; Network for Integrated Behavioural Science

**Prior to 2014:** Computational Social Science Society of America Annual Conference (2011, 2012, 2013); Eastern Economic Association Annual Conference (2012)

## TEACHING EXPERIENCE

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**Business Ethics and the Individual**

Spring 2022, 2023

**Data Science for All: Empowerment**, Teaching Fellow

Winter 2020

**Summer Institute in Computational Social Science** (MIT), co-organizer

Summer 2019

## REVIEWER ACTIVITY

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**Psychology:** Organizational Behavior and Human Decision Processes, JPSP, Journal of Behavioral Decision Making, Journal of Experimental Psychology: Applied, Social Psychological and Personality Science, Social and Personality Psychology Compass, Decision, Cognition

**Economics:** Journal of Public Economics, AEJ Micro, Games and Economic Behavior, Experimental Economics, Journal of Economic Psychology, Journal of Economic Behavior & Organization, Economic Journal

**Interdisciplinary:** Management Science, National Science Foundation, MIT Press, Behavioural Public Policy, Science Advances, Nature Climate Change, Climatic Change

## WORKSHOPS

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<b>RUSSELL SAGE FOUNDATION</b> Summer Institute in Computational Social Science	<b>Durham, NC</b> June 2018
<b>BERKELEY INITIATIVE FOR TRANSPARENCY IN THE SOCIAL SCIENCES</b> Research Transparency and Reproducibility Training (RT2)	<b>Amsterdam, Netherlands</b> April 2018
<b>BRIQ WORKSHOP</b> Institute on Behavior & Inequality	<b>Bonn, Germany</b> July 2017
<b>BEHAVIORAL INSIGHTS GROUP, HARVARD UNIVERSITY</b> BIG Ideas Workshop	<b>Boston, MA</b> June 2017
<b>BEHAVIORAL INSIGHTS GROUP, HARVARD UNIVERSITY</b> BIG Ideas Workshop	<b>Boston, MA</b> August 2015
<b>RUSSELL SAGE FOUNDATION</b> Summer Institute in Behavioral Economics	<b>Waterville Valley, NH</b> June 2014 – July 2014
<b>RADY SCHOOL OF MANAGEMENT, UC SAN DIEGO</b> Spring School in Behavioral Economics	<b>San Diego, CA</b> March 2014
<b>NEW YORK UNIVERSITY, ABU DHABI</b> Winter Experimental Social Sciences Institute	<b>Abu Dhabi, UAE</b> January 2014
<b>MARTINOS CENTER FOR BIOMEDICAL ENGINEERING</b> fMRI Visiting Fellowship	<b>Boston, MA</b> October 2013
<b>FULLERTON UNIVERSITY</b> Advanced Training in Web-Based Research	<b>Fullerton, CA</b> August 2013
<b>KENNEDY SCHOOL OF GOVERNMENT, HARVARD UNIVERSITY</b> Workshop on Behavioral Economics and Public Policy First prize in a group research design competition (\$1,000 research grant)	<b>Boston, MA</b> August 2013
<b>AMERICAN ECONOMIC ASSOCIATION CONTINUING EDUCATION</b> Development Economics, with Anne Case and Angus Deaton	<b>Denver, CO</b> January 2011

## PROGRAMMING EXPERIENCE

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**Languages:** R, Python, SQL, PHP, Javascript  
**Typesetting:** Rmarkdown, LaTeX

## SERVICE

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- Organizer of the Hong Kong Judgment & Decision Making Conference	2021, 2022
- Scientific selection committee, Cognitive Economics Society	2019, 2020
- Co-organizer of the Summer Institute for Computational Social Science, Boston	2019
- Behavioral Science and Policy Association Fellow, Health Working Group	2016-2017

## PROFESSIONAL ASSOCIATIONS

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- International Association for Conflict Management	2020 – present
- Cognitive Economics Society (founding member)	2019 – present
- Behavioral Science & Policy Association	2015 – present
- Society for Judgment and Decision Making	2012 – present
- Economic Science Association	2012 – present
- American Economic Association	2010 – present