

# DAVID HAGMANN

LSK 5053 • Hong Kong, SAR • +852 9542-8602 • +1 (646) 912-8602  
[hagmann@ust.hk](mailto:hagmann@ust.hk) • [www.dhagmann.com](http://www.dhagmann.com)

## ACADEMIC POSITIONS

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**DEPARTMENT OF MANAGEMENT, THE HONG KONG UNIVERSITY OF SCIENCE AND TECHNOLOGY**

*Assistant Professor*

**Hong Kong**

July 2021 – current

**HARVARD KENNEDY SCHOOL OF GOVERNMENT, HARVARD UNIVERSITY**

*Postdoctoral Fellow*

**Cambridge, MA**

January 2019 – July 2021

**THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA**

*Visiting Scholar, Operations, Information, and Decisions Department*

*Doc.Mobility Fellowship, Swiss National Science Foundation*

**Philadelphia, PA**

July 2017 – June 2018

## EDUCATION

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**CARNEGIE MELLON UNIVERSITY**

*Ph. D., Behavioral Decision Research, Department of Social and Decision Sciences*

*Dissertation committee: George Loewenstein (Chair), Alex Imas, and Russell Golman*

**Pittsburgh, PA**

December 2018

*M. S., Behavioral Decision Research, Department of Social and Decision Sciences*

May 2015

**FORDHAM UNIVERSITY**

*B. A., Mathematics and Economics, Minor in Psychology*

*Summa cum laude*

**New York, NY**

January 2009 – December 2011

## PUBLICATIONS

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[\*] Denotes alphabetical ordering, as is customary in economics

1. Ho, Emily, David Hagmann, and George Loewenstein. "[Measuring Information Preferences.](#)" 2021. *Management Science* 67 (1): 126–145.
2. Hagmann, David, Emily Ho, and George Loewenstein. "[Nudging Out Support for a Carbon Tax.](#)" 2019. *Nature Climate Change* 9 (1): 484–489.
3. Loewenstein, George, David Hagmann, Janet Schwartz, Keith Ericson, Judd B. Kessler, Saurabh Bhargava, Jennifer Blumenthal-Barby, Thomas D'Aunno, Ben Handel, Jonathan Kolstad, David Nussbaum, Victoria Shaffer, Jonathan Skinner, Peter Ubel, & Brian J. Zikmund-Fisher. "[A Behavioral Blueprint For Improving Health Care Policy.](#)" 2017. *Behavioral Science & Policy* 3 (1): 53–66.
4. [\*] Golman, Russell, David Hagmann, and George Loewenstein. 2017. "[Information Avoidance.](#)" *Journal of Economic Literature* 55 (1): 96–135.
5. [\*] Golman, Russell, David Hagmann, and John H. Miller. 2015. "[Polya's Bees: A Model of Decentralized Decision-Making.](#)" *Science Advances* 1 (8): e1500253.
6. Loewenstein, George, Cindy Bryce, David Hagmann, and Sachin Rajpal. 2015. "[Warning: You Are About to Be Nudged.](#)" *Behavioral Science & Policy* 1 (1): 35–42.
7. Hagmann, David, and Troy Tassier. 2014. "[Endogenous Movement and Equilibrium Selection in Spatial Coordination Games.](#)" *Computational Economics* 44 (3): 379–95.

## INVITED PRESENTATIONS

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**2022:** HKUST BizTalks

**2021:** Harvard Law School, HKUST BizTalks

**2020:** The Hong Kong University of Science and Technology; Bocconi University

**2019:** University of Montreal, Department of Political Science; University of Montreal, Department of Chemical Engineering

**2018:** London School of Economics; Kennedy School of Government; Indiana University Bloomington

**2017:** University of Nottingham; University of West Bohemia, Department of Sociology; University of Economics Prague; Tilburg University, Experimental Economics Seminar; Maastricht University, Department of Finance; West Virginia University, Department of Psychiatry, Grand Rounds Seminar

**2016:** Center for Advanced Hindsight, Duke University

## CONFERENCE PRESENTATIONS

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**2021:** New England Managerial Decision Making Symposium, Hong Kong JDM Day (organizer)

**2020:** Symposium on Markets and Sustainability (Groningen), Cognitive Economics Society (virtual), International Association for Conflict Management (virtual), Society for Judgment and Decision Making

**2019:** Cognitive Economics Society (keynote), Workshop on Beliefs about Society and Politics, American Economic Association (ASSA)

**2018:** Society for Judgment and Decision Making, Behavioral Science and Policy Association; PolText, Hungarian Academy of Sciences; Potential Innovators in Healthcare, Indiana University Kelley School of Business; International PhD Conference in Economics, Leicester University; Center for Experimental Social Science, New York University

**2017:** Society for Judgment and Decision Making; Economic Science Association; Penn Center for Health Incentives and Behavioral Economics; Stanford Institute for Theoretical Economics (SITE), Experimental Economics Session; Opinion Dynamics and Collective Decisions; Early Career Behavioral Economics Conference; Thurgau Experimental Economics Meeting

**2016:** Society for Judgment and Decision Making; Penn Center for Health Incentives and Behavioral Economics; Foundations of Utility and Risk; Exploring Ignorance Symposium; Whitebox Advisors Graduate Student Conference, Yale University; Network for Integrated Behavioural Science

**2015:** International PhD Conference in Economics, Leicester University; Society for Judgment and Decision Making; Economic Science Association; Penn Center for Health Incentives and Behavioral Economics; Subjective Probability, Utility, and Decision Making (SPUDM)

**2014:** Society for Judgment and Decision Making; Penn Center for Health Incentives and Behavioral Economics; Network for Integrated Behavioural Science

**Prior to 2014:** Computational Social Science Society of America Annual Conference (2011, 2012, 2013); Eastern Economic Association Annual Conference (2012)

## TEACHING EXPERIENCE

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**Business Ethics and the Individual**

Spring 2022

**Data Science for All: Empowerment**, Teaching Fellow

Winter 2020

**Summer Institute in Computational Social Science** (MIT), co-organizer

Summer 2019

## REVIEWER ACTIVITY

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**Psychology:** Organizational Behavior and Human Decision Processes, JPSP, Journal of Behavioral Decision Making, Journal of Experimental Psychology: Applied, Social Psychological and Personality Science, Social and Personality Psychology Compass, Decision, Cognition

**Economics:** Journal of Public Economics, AEJ Micro, Games and Economic Behavior, Experimental Economics, Journal of Economic Psychology, Journal of Economic Behavior & Organization, Economic Journal

**Interdisciplinary:** Management Science, National Science Foundation, MIT Press, Behavioural Public Policy, Science Advances, Nature Climate Change, Climatic Change

## WORKSHOPS

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<b>RUSSELL SAGE FOUNDATION</b> Summer Institute in Computational Social Science	<b>Durham, NC</b> June 2018
<b>BERKELEY INITIATIVE FOR TRANSPARENCY IN THE SOCIAL SCIENCES</b> Research Transparency and Reproducibility Training (RT2)	<b>Amsterdam, Netherlands</b> April 2018
<b>BRIQ WORKSHOP</b> Institute on Behavior & Inequality	<b>Bonn, Germany</b> July 2017
<b>BEHAVIORAL INSIGHTS GROUP, HARVARD UNIVERSITY</b> BIG Ideas Workshop	<b>Boston, MA</b> June 2017
<b>BEHAVIORAL INSIGHTS GROUP, HARVARD UNIVERSITY</b> BIG Ideas Workshop	<b>Boston, MA</b> August 2015
<b>RUSSELL SAGE FOUNDATION</b> Summer Institute in Behavioral Economics	<b>Waterville Valley, NH</b> June 2014 – July 2014
<b>RADY SCHOOL OF MANAGEMENT, UC SAN DIEGO</b> Spring School in Behavioral Economics	<b>San Diego, CA</b> March 2014
<b>NEW YORK UNIVERSITY, ABU DHABI</b> Winter Experimental Social Sciences Institute	<b>Abu Dhabi, UAE</b> January 2014
<b>MARTINOS CENTER FOR BIOMEDICAL ENGINEERING</b> fMRI Visiting Fellowship	<b>Boston, MA</b> October 2013
<b>FULLERTON UNIVERSITY</b> Advanced Training in Web-Based Research	<b>Fullerton, CA</b> August 2013
<b>KENNEDY SCHOOL OF GOVERNMENT, HARVARD UNIVERSITY</b> Workshop on Behavioral Economics and Public Policy First prize in a group research design competition (\$1,000 research grant)	<b>Boston, MA</b> August 2013
<b>AMERICAN ECONOMIC ASSOCIATION CONTINUING EDUCATION</b> Development Economics, with Anne Case and Angus Deaton	<b>Denver, CO</b> January 2011

## PROGRAMMING EXPERIENCE

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**Languages:** R, Python, SQL, PHP, Javascript

**Typesetting:** Rmarkdown, LaTeX

## SERVICE

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- Organizer of the inaugural Hong Kong Judgment & Decision Making Conference 2021
- Scientific selection committee, Cognitive Economics Society 2019, 2020
- Co-organizer of the Summer Institute for Computational Social Science, Boston 2019
- Behavioral Science and Policy Association Fellow, Health Working Group 2016-2017

## PROFESSIONAL ASSOCIATIONS

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- International Association for Conflict Management	2020 – present
- Cognitive Economics Society (founding member)	2019 – present
- Behavioral Science & Policy Association	2015 – present
- Society for Judgment and Decision Making	2012 – present
- Economic Science Association	2012 – present
- American Economic Association	2010 – present